

The Work Fleet Forum • November 12-14, 2024 • Las Vegas

THE
WORK FLEET
FORUM

For People Who Run
**Hard-Working
Fleets**



WorkFleetForum.com



WE HAVE YOUR WORK TRUCK COVERED.



CX HD

- Internal skeleton which triples the weight capacity of the roof rack and side toolboxes
- Heavy Duty Rear Door
- Aluminum Paneled Window and Rear Door w/ Foldable T-Handle
- 3-Year Warranty

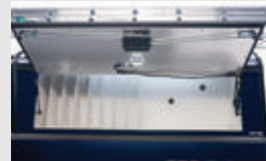


Interior Skeleton View



DCU MAX

- .063 Aluminum Exterior Skin
- Full-Length Side Doors
- Welded Aluminum Frame Construction
- Folding T-Handles
- 3-Year Warranty



Side Door View

CAPS, COVERS & ACCESSORIES FOR TODAY'S TRUCKS.
FOR MORE INFORMATION VISIT 4ARE.COM/FLEET





Dear Friends:

Welcome! As the founder of **The Work Fleet Forum**, I'm very pleased that you're part of this event.

This is *your* forum. There's no other event quite like this one, where leaders who run hard-working truck fleets can come together to share new ideas and new solutions, together in a casual, comfortable setting.

The best part of any event is meeting new people, and you'll only do that if you extend a handshake, start a conversation, or ask a question.

I've asked our solutions providers to provide you with practical solutions to problems you face every day. I think you'll go home with armfuls of new ways to make your fleet operations safer, more productive, and more efficient. And you'll do it with renewed excitement The Forum will give you.

Most of all, please remember that while you're here, you're my personal guest. So say hello and let me know how we can make your visit the best it can be. Have a great Forum!

Sincerely,

A handwritten signature in blue ink, appearing to read "Scott Goldman". The signature is stylized and fluid.

Scott Goldman, Conference Chair

Fleet Delegates





AT&T

John Ahern

Associate Director Fleet Operations

AT&T

John Asaro

Associate Director - Fleet Field Strategy

AT&T

Steven Garcia

Associate Director Fleet Field Operations

Boardwalk Pipelines

Stacy Lawson

Supply Chain Services, Supervisor

Case FMS

Stephen Beck

Direct of Field Services

Case FMS

Ken Maynard

Fleet Manager

CCI Mechanical

David Glass

Fleet Manager

Delta Utilities

Noel Dauterive, Jr.

Director of Facilities/Fleet

**Echostar - DISH,
Boost, OnTech**

Jeremy Scholl

Vice President

**Echostar - Dish,
OnTech, Boost**

Michael Fronckowiak

Director of Supply Chain and Fleet

**Echostar - Dish,
OnTech, Boost**

Brian Wieneke

Business Operations Manager - Fleet,

Egan Company

Dave Christlieb

Fleet Coordinator



Gaylor Electric

Michael Hooten

Fleet Manager

GCC

Dario Ramos

Fleet Maintenance Manager

GEMCO Constructors

Alexa Roemke

Fleet Leader

Gulf South Pipelines

Maurie Bedwell

Manager, Supply Chain Services

**Helios Commercial
Service Partners**

Matt Craig

Fleet Director

Hellas Construction

Jeremy Light

Director of Assets and Transportation

Liberty Utilities

Dominic Marquis

Fleet Manager

Metronet

Paul Mullen

Director of Fleet & DOT

Moxie Pest Control

Josh Swingle

Director of Operations Execution

Moxie Pest Control

Joshua McCaslin

Fleet Operations Manager

NV Energy

Randy Koss

Transportation Manager

**O'Connell Landscape
Maintenance**

Michael Becerra

Fleet & Safety Manager



**O'Connell Landscape
Maintenance**

Cesar Ayala
Fleet Manager

**Plunkett's Pest
Control Inc**

Heather Kemmet
Warehouse and Fleet Manager

Plunketts Pest Control

Tim Crow
Fleet Manager

RelaDyne

Deborah Bowen
Fleet Manager

**Restaurant
Technologies**

Michael Noble
Fleet Manager

Rose Pest Solutions

Jason Rascoe
Fleet Manager / Purchasing Manager

Schindler Elevator

Delmy Flores
Fleet Administrator

Securis/PC Recycler

Anthony Foreman
Fleet Manager - Shipping & Receiving

**Service Experts Total
Home Comfort**

David McCauley
Fleet Manager

**Smithville
Communications**

Brandon Wright
Manager of Facilities and Fleet

**Southern California
Edison**

Levon Atarian
Senior Manager Fleet Planning and

**Southwest Gas
Corporation**

Matt Rademacher
Manager / Corporate Fleet Management



Southwest Gas Corporation

Justin Mahana
Administrator / Corporate Fleet

Success Leasing, LLC

Daniel Stone
Fleet Manager

Sukut Equipment Inc

Colby Coleman
Fleet Manager

The Fishel Co

Stewart Simon
Fleet Manager

The Fishel Company

Rick Nichols
Corporate Buyer

Townsend Company, LLC

Jason Swoveland
Logistics Manager

United Site Services

Andy Ranson
Manager, Fleet Strategy

United Site Services

Kevin Rider
Sr. Director, Fleet Operations

Utility Lines Construction Services

Timothy Bentley
Fleet Manager

Verizon

Abhilasha Patel
Sr. Manager Fleet Electrification

AT&T



John Ahern

Associate Director Fleet Operations

(951) 232-7385 • ja058u@att.com

50589 Vehicles

AT&T



John Asaro

Associate Director - Fleet Field Strategy

(734) 394-6219 • JA355U@att.com

90000 Vehicles

AT&T



Steven Garcia

Associate Director Fleet Field Operations SW

(210) 360-9179 • sg9266@att.com

92000 Vehicles

Boardwalk Pipelines



Stacy Lawson

Supply Chain Services, Supervisor

(270) 688-6454 • stacy.lawson@bwpipelines.com

765 Vehicles

Case FMS



Stephen Beck

Direct of Field Services

(508) 452-9617 • sbeck@casefms.com

180 Vehicles

Case FMS



Ken Maynard

Fleet Manager

(508) 243-4449 • KMAYNARD@CASEFMS.COM

180 Vehicles

CCI Mechanical



David Glass

Fleet Manager

(801) 973-1237 • Dglass@ccimechanical.com

140 Vehicles

Delta Utilities



Noel Dauterive, Jr.

Director of Facilities/Fleet

(504) 756-5411 • noel.dauterive@deltautilities.com

800 Vehicles

Echostar - DISH, Boost, OnTech



Jeremy Scholl

Vice President

(303) 723-1180 • jeremy.scholl@dish.com

3200 Vehicles

Echostar - Dish, OnTech, Boost



Mike Fronckowiak

Director of Product, Supply Chain and Fleet

(412) 667-8056 • michael.fronckowiak@dish.com

3200 Vehicles

Echostar - Dish, OnTech, Boost

ECHOSTAR Brian Wieneke

Business Operations Manager - Fleet, Uniforms, & Assets

(612) 207-7765 • brian.wieneke@dish.com

3200 Vehicles

Egan Company



Dave Christlieb

Fleet Coordinator

(612) 280-2064 • dmc@eganco.com

500 Vehicles

Gaylor Electric



Michael Hooten

Fleet Manager

(317) 815-3189 • mhooten@gaylor.com

230 Vehicles

GCC



Dario Ramos

Fleet Maintenance Manager

(970) 999-2737 • dramos@gcc.com

342 Vehicles

GEMCO Constructors



Alexa Roemke

Fleet Leader

(317) 537-0993 • aroemke@wearegemco.com

145 Vehicles

Gulf South Pipelines



Maurie Bedwell

Manager, Supply Chain Services

(270) 688-6716 • Maurie.Bedwell@bwpipelines.com

755 Vehicles

Helios Commercial Service Partners



Matt Craig

Fleet Director

(415) 314-0554 • Matthew@heliosservicepartners.com

1300 Vehicles

Hellas Construction



Jeremy Light

Director of Assets and Transportation

(512) 940-8270 • jlight@hellasconstruction.com

550 Vehicles

Liberty Utilities



Dominic Marquis

Fleet Manager

(603) 327-5136 • Dominic.Marquis@LibertyUtilities.com

1200 Vehicles

Metronet



Paul Mullen

Director of Fleet & DOT

(217) 412-6035 • Paul.mullen@metronet.com

2000 Vehicles

Moxie Pest Control



Josh Swingle

Director of Operations Execution

(330) 647-5167 • jswingle@moxiepestcontrol.com

735 Vehicles

Moxie Pest Control



Joshua McCaslin

Fleet Operations Manager

(903) 456-6740 • jmccaslin@moxiepestcontrol.com

745 Vehicles

NV Energy



Randy Koss

Transportation Manager

(702) 279-7627 • randy.koss@NVENERGY.COM

1700 Vehicles

O'Connell Landscape Maintenance



Michael Becerra

Fleet & Safety Manager

(949) 589-2007 • mbecerra@oclm.com

450 Vehicles

O'Connell Landscape Maintenance



Cesar Ayala

Fleet Manager

(949) 546-5623 • cayala@oclm.com

500 Vehicles

Plunkett's Pest Control Inc



Heather Kemmet

Warehouse and Fleet Manager

(763) 502-1707 • Heather.kemmet@plunketts.net

950 Vehicles

Plunketts Pest Control



Tim Crow

Fleet Manager

(763) 502-1792 • tim.crow@plunketts.net

950 Vehicles

RelaDyne



Deborah Bowen

Fleet Manager

(346) 302-3450 • deborah.bowen@reladyne.com

2500 Vehicles

Restaurant Technologies



Michael Noble

Fleet Manager

(612) 638-8151 • mnoble@rti-inc.com

577 Vehicles

Rose Pest Solutions



Jason Rascoe

Fleet Manager / Purchasing Manager

(248) 824-7030 • jrascoe@rosepest.com

394 Vehicles

Schindler Elevator



Delmy Luna

Corporate Fleet Administrator

(470) 790-8031 • delmy.flores@schindler.com

3800 Vehicles

Securis/PC Recycler



Anthony Foreman

Fleet Manager - Shipping & Receiving

(703) 424-9603 • a.foreman@securis.com

22 Vehicles

Service Experts Total Home Comfort



David McCauley

Fleet Manager

(469) 657-5909 • david.mccauley01@serviceexperts.co

3600 Vehicles

Smithville Communications



Brandon Wright

Manager of Facilities and Fleet

(812) 508-9200 • brandon.wright@smithville.com

161 Vehicles

Southern California Edison



Levon Atarian

Sr Manager Fleet Planning and Strategy

(840) 232-2969 • levon.atarian@sce.com

6700 Vehicles

Southwest Gas Corporation



Matt Rademacher

Manager / Corporate Fleet Management

(520) 730-1878 • matt.rademacher@swgas.com

1717 Vehicles

Southwest Gas Corporation



Justin Mahana

Administrator / Corporate Fleet Management

(702) 364-3641 • Justin.mahana@swgas.com

1717 Vehicles

Success Leasing, LLC



Daniel Stone

Fleet Manager

(205) 823-8515 • daniel.stone@suidish.com

344 Vehicles

Sukut Equipment Inc



Colby Coleman

Fleet Manager

(714) 800-4999 • ccoleman@sukut.com

285 Vehicles

The Fishel Co



Stewart Simon

Fleet Manager

(804) 201-3846 • sdsimon@teamfishel.com

1930 Vehicles

The Fishel Company



Rick Nichols

Corporate Buyer

(817) 925-3180 • rdnichols@teamfishel.com

1930 Vehicles

Townsend Company, LLC



Jason Swoveland

Logistics Manager

(765) 215-8079 • jswoveland@townsendcompanyllc.co

4000 Vehicles

United Site Services



Andy Ranson

Manager, Fleet Strategy

(206) 295-9798 • Andy.Ranson@unitedsiteservices.com

3500 Vehicles

United Site Services



Kevin Rider

Sr. Director, Fleet Operations

(918) 350-4898 • kevin.rider@unitedsiteservices.com

3500 Vehicles

Utility Lines Construction Services LLC



Tim Bentley

Fleet Manager

(215) 514-3975 • tbentley@asplundh.com

2500 Vehicles

Verizon



Abhilasha Patel

Sr. Manager Fleet Electrification and Decarbonization

(732) 427-2636 • abhilasha.bhalani@verizon.com

26000 Vehicles

Solutions Providers





Aerial Equipment

Dur-A-Lift

Versalift

Amber and Warning Lighting

ECCO

Pi-Lit

SoundOff Signal

TecNiq, Inc.

Brakes

PowerStop

Driver/Safety Training

CameraMatics

Netradyne

Fleet Electrification

AGI

Fleet Management

Azuga Telematics, a Bridgestone Company

Fleet Mgmt Software & Safety Technology

Motive



Fuel Management

Circle K Pro

Fuel Payment Systems

Car IQ

Comdata Inc.

GPS Telematics

AT&T Fleet Complete

Velocitor Solutions

GPS Vehicle Tracking

Geotab

Installation Solutions

Mobile Installation Technologies

Mobile Power Solutions

Vanair Manufacturing, Inc.

Modular Vehicle Shelving and Accessories

Systemer Systems

Online Auctions

Purple Wave Auction

Power Inverters, Onboard Power

Samlex America

VMAC - Vehicle Mounted Air Compressors



Specialty Rentals

City Rent A Truck

Kingbee Vans

Tires

Continental Tire

Truck Accessories

Gamber Johnson

Hammerhead Armor

Weather Guard

Truck Bodies & Caps

Armor Body by APR

Fourward Upfitting

Highway Products Inc.

RealTruck

Vehicle Electronics

REVIVER

Social Mobile

Vehicle Graphics

Lowen Color Graphics

Vernon Graphic Solutions



Vehicle Maintenance Services, Upfitting

Dejana Truck and Equipment

PitPro Automation

Ranger Design

Sterling Fleet Outfitters

Vehicle Remarketing

FLD INC

Vehicle Transport Svc, Vehicle Titling & Reg.

Auto Driveaway Transport Logistics

HopDrive

Wiring Solutions

911 Circuits

911 Circuits

Wiring Solutions



We manufacture (In Oregon) custom plug and play wiring solutions for the largest First Responder and Utility fleets in the America's. Standardize your fleet upfit wiring to OEM standards that just WORK, while eliminating dead batteries in the process.

John Moore

President

John@911Circuits.com

503-991-7240

Jake Rhea

Product Development

jake@911circuits.com

916-494-2703

4785 Portland Rd. NE,, Salem, OR 97305

911circuits.com

AGI

Fleet Electrification



For nearly ten years, AGI has been at the forefront of supporting commercial EVSE infrastructure initiatives across the U.S. and Canada, installing over 5,000 plugs, with an additional 20,000 plugs under maintenance contract.

As a North American Electrical Contractor, we offer comprehensive turnkey solutions, including but not limited to; site design, engineering, utility and local jurisdiction coordination to construction and commissioning, guiding our Fleet customers through every step of the process.

Our expertise extends across various industries, including automotive, convenience, fleet, hospitality, and workplace solutions. Whatever industry you're in, AGI is dedicated to tailoring our services to meet your unique needs and solidifying our position as a trusted partner in the advancement of charging services and infrastructure.

Tim Magin

tmagin@agi.net
585-419-5585

www.AGI.net

Armor Body by APR

Truck Bodies & Caps



APR Plastic Fabricating has designed and developed the Armor Body™ to perform even under the roughest conditions. Manufactured using the highest quality copolymer polypropylene available in today's markets, these custom truck bodies provide a durable, impact-resistant, rust-free and non-corrosive product that is built to last.

Chad Falls

Director of Sales

chadfalls@aprtanks.com

260-417-0427

3685 Lima Road, Fort Wayne, IN 46805

AT&T Fleet Complete

AT&T Fleet Complete

GPS Telematics

Fleet Complete® is a leading global provider of fleet management solutions, delivering mission-critical fleet, asset, and mobile workforce management solutions.

Jessica Wilson

Regional Sales Manager

jessica.wilson@fleetcomplete.com

325-260-9858

Jessica Dives

Director of Sales

Jessica.dives@fleetcomplete.com

979 888 4285

18 King St E, Suite 1800, Toronto, ON M5C 1C4

<https://www.fleetcomplete.com/>

Auto Driveaway Transport Logistics



Vehicle Transport Svc, Vehicle Titling & Reg.

Auto Driveaway is a technology-enabled transportation and logistics company with 70+ years of experience – serving large fleets, upfitters, dealerships, OEMs, auctions, and fleet management companies, to provide fast, safe, and efficient relocation services nationwide. Auto Driveaway transports all vehicle types and asset classes, offers secured storage at 40+ locations across the US, and performs a full range of licensing and titling transactions and vehicle reconditioning and maintenance to ensure vehicles are delivered ready to work.



Ryan O'Shea

VP of Business Development
roshea@autodriveaway.com
443-388-0432



Joe Poisal

Business Development Manager
jpoisal@autodriveaway.com
443-433-6625

1 East 22nd St, Suite 107, Lombard, IL 60148
www.autodriveaway.com

Azuga Telematics, a Bridgestone Company



Fleet Management

Azuga, a Bridgestone company, is a leading global connected vehicle platform, helping customers turn critical data from their vehicles into intelligence that improves operations and safety while reducing cost and risk. Azuga provides innovative end-to-end solutions for commercial fleets, service fleets, enterprise customers, municipalities, government agencies, insurance companies, and automotive industry suppliers through an integrated approach of hardware technology, fleet management applications, driver gamification, video telematics, and data analytics.



Alan Vordermeier

Director Enterprise Sales

alanv@azuga.com

561-762-0304

Mark Wise

VP Sales

markwise@azuga.com

916-223-9473

42840 Christy St, Suite 205, Fremont, CA 94538

www.azuga.com

CameraMatics

Driver/Safety Training



Accidents costs money. We stop them happening. CameraMatics combines 360° visibility around the vehicle and AI-powered hazard detection to help drivers avoid serious accidents. Add in best-in-class driver monitoring for fatigue and distraction and our platform reduces accidents across the fleet by up to 50%. We give fleet managers more vision, more insight, and better support for teams on the move. As a result, we lower the TCO of your fleet.



Jim Kronenberger

Senior Sales Director, North America

jkronenberger@cameramatics.com

770-880-1298



Winston Maginnis

Senior Sales Director - North America

wmaginnis@cameramatics.com

1-619-928-4202

11 S 12th St, Suite 512,, Richmond, VA 23219

www.cameramatics.com

Car IQ

Fuel Payment Systems



Car IQ uses vehicle data to secure and simplify fleet transactions. They've eliminated the need for physical credit cards, enabling vehicles to pay for fuel, tolls, and more. The platform gives fleet operators enhanced control and insight, helping fleets lower fuel spend and fraud. Car IQ eliminates time-consuming back-office reconciliation, providing fleets detailed reports on vehicle data and fuel spend.

Chirag Boben

SVP of Sales

chirag@cariqpay.com

866-560-5006

Brennan Blake

Enterprise Sales

brennan@cariqpay.com

866-560-5006

150 California Street, San Francisco, CA 94111

<https://www.cariqpay.com/>

Circle K Pro

Fuel Management



Circle K provides fleet card and discount programs to fleets of all sizes. even if you don't change your current fleet solution, we can save you time and money.



Bradley Lee

Director of Key Accounts

bradley.lee@circlek.com

281-570-8424

Mike Schiffman

Regional Fuel Sales Manager

Michael.Schiffman@circlek.com

321-363-6969

1100 Situs Court, Suite 100, Raleigh, NC 27606

City Rent A Truck

Specialty Rentals



City Rent a Truck is a nationwide fleet rental and upfit provider, offering flexible rental, RPO, and purchase options. Whether you need a vehicle for a day, a month, or a year, we make it easy to quickly scale your fleet.

We have the widest range of vocational vehicles in the industry. Our product line includes pickups, dump trucks, flatbeds, bucket trucks, reel loader trucks, fuel/lube trucks, crane trucks, and much more. Each vehicle can be fully customized with a variety of upfits, ensuring you have the perfect fit for any job. And with nationwide delivery, you'll have access to the right vehicles wherever your projects take you.

Within the last year, we have begun upfitting for some of our existing customers that had a need. With that operation having great success, we are expanding it and opening that service to the rest of the marketplace. Along with this, our ability to Sell vehicles outright has also expanded.



Shaefer Schuetz

Vice President of Business Development

Shaefer@cityrentatruck.com

816-668-9560

Zach Baker

National Account Manager

zbaker@cityrentatruck.com

402-929-0241

10931 North Congress Ave., Kansas City, MO 64153

<https://www.cityrentatruck.com/>

Comdata Inc.

Fuel Payment Systems



Comdata offers clients industry leading assistance in managing their fuel purchases and drivers. This includes more ways to prevent fraud, misuse and overspending; more ways to save money on fuel; and delivering simple, compelling and actionable analytics.



Jamie Pesch

Director, National Accounts
jamie.pesch@fleetcor.com
440-235-3918



David Hoerres

Director, National Accounts
dhoerres@comdata.com
480-678-3123



Bryant Evans

VP, National Accounts
bevans@comdata.com
615-496-0891

5301 Maryland Way, Brentwood, TN 37027
www.comdata.com

Continental Tire

Tires



Continental is a leading technology company with expertise in automated driving, electrification and connectivity. It is also one of the largest tire manufacturers in the world. Continental helps people around the world turn their ideas of mobility into reality. Our technologies, systems, and service solutions make mobility more sustainable, more convenient, more customized, and more affordable.



Lucas de Oliveira

Key Account Manager - National Accounts

lucas.de.oliveira@conti-na.com

803-322-8601



Josh Swain

Field Sales Manager

joshua.swain@conti-na.com

803-504-1539

1830 MacMillan Park Dr, Fort Mill, SC 29707

www.continentaltire.com

Dejana Truck and Equipment

Vehicle Maintenance Services, Upfitting



National upfitter with 9 locations, two of them being ship-thru locations out of Baltimore and KC. A dynamic National Fleet team looking to create builds with the most ROI and driver ease of use. Ability to customize your van/truck package for the best ROI. Ability to install a drawer/shelving combo package for the ultimate customization.



Mike Gordon

National Sales Mgr-National Fleet

mgordon@dejana.com

706-371-8807



Donna Lind

National Account Manager

dlind@dejana.com

219-730-7975



Tim Schoon

National Account Manager

tschoon@dejana.com

843-543-0143

490 Pulaski Rd., Kings Park, NY 11754

www.dejana.com

Dur-A-Lift

Aerial Equipment



Dur-A-Lift is a leading manufacturer of truck-mounted aerial lifts, for what is better known as a bucket truck. We have solutions for a wide variety of industries and applications. Made in the USA since 1969. Trust Dur-A-Lift for all of your upcoming bucket truck needs.



Rod Bergstrom

Sales

rbergstrom@dur-a-lift.com

605-254-6229



Chuck Sjogren

President

csjogren@sudenga.com

712-475-2804

2002 Kingbird Ave., George, IA 51237-0031

www.dur-a-lift.com

ECCO

Amber and Warning Lighting



For over 50 year, ECCO has designed and manufactured some of the worlds most effective and innovative warning equipment for commercial and public safety vehicles. ECCO provides superior protection and enhanced safety on the job sit and on the road.



Curt Baden

Director of Sales - Southeast

curt.baden@esg.global

860-539-4466



Butch Beauchamp

Director of Sales - West

Butch.Beauchamp@eccoesg.com

208-986-1359

833 W Diamond St, BOISE, ID 83705

FLD INC

Vehicle Remarketing



FLD, a leader in vehicle remarketing for over 45 years, eliminates remarketing risk by purchasing fleet assets upfront in a seamless transaction completed in under a week. With quick quotes and full payment within days, FLD manages everything from transport to title work, saving time and resources, allowing clients to focus on more important matters.

Bill Bishop

Senior Vice President
bill.bishop@fldinc.com
561-277-8723

Carrie Galvan

Director of Business Development
carrie.galvan@fldinc.com
561-266-8719

Gary Mott

President
gary.mott@fldinc.com
561-266-8709

3200 South Congress Ave. Suite 205, Boynton Beach, FL 33426
<https://www.fldinc.com/>

Fourward Upfitting

Truck Bodies & Caps



Fourward Upfitting is a full-line solutions provider for commercial vehicle fleets, serving customers with our expertise upfitting work trucks, work vans, specialty vehicles, and many other products designed to:

- Assist you in maintaining the highest levels of safety
- Help optimize your total cost of ownership
- Keep your operators operating



Jonathan Culp

Sales

jculp@fourwardupfitting.com

480-673-2907

Todd Davis

Sales

tdavis@fourwardupfitting.com

909.841.5745

12655 West Silver Spring Road, Butler, WI 53007
www.fourwardupfitting.com

Gamber Johnson

Truck Accessories



Gamber-Johnson is an award-winning manufacturer of mobile mounting solutions trusted to be rugged, reliable, and responsive! Our products are used by public safety, enterprise, military, and warehouse fleets worldwide, fulfilling our promise to “support technology to help save the world!”

Jack Henander

Eastern Region Sales Manager
jack.henander@gamberjohnson.com
715-254-5394

Mark Nistler

Western Region Sales Manager
mark.nistler@gamberjohnson.com
715-697-0335

5001 Joerns Dr, Stevens Point, WI 54481
www.gamberjohnson.com

Geotab

GPS Vehicle Tracking

GEOTAB

Geotab is a global leader in connected transportation, offering telematics solutions to over 50,000 customers across 160 countries. With 4 million subscriptions and processing 75 billion data points daily, we help fleets improve safety, productivity, and sustainability. Geotab's open platform and Marketplace provide hundreds of third-party solutions, supported by industry-leading data scientists and AI experts.

**Mike Flavin**

Business Development Manager

michaelflavin@geotab.com

+1 (801) 953-6700

**Zac Hales**

Business Segment Manager

zacharyhales@geotab.com

281-731-9009

2440 Winston Park Dr., Oakville, ON L6H7V2

www.geotab.com

Hammerhead Armor

Truck Accessories



Hammerhead Armor delivers rugged protection to keep your fleet safe and assets secure. Our heavy-duty bumpers and accessories are built for durability, ensuring your work vehicles withstand tough conditions while minimizing downtime. Trust Hammerhead Armor to enhance safety, reduce maintenance costs, and provide the ultimate defense for your fleet on the road.



John Bolton

Vice President of Sales and Marketing

bolton.john@hol-mac.com

601-670-6275



Reed Simon

Sales Manager

rsimon@hammerheadarmor.com

601-764-8363



Jake Spears

Director of Research and Development

spears.jake@hol-mac.com

601-764-4121 ext.3736

123 Commerce Drive, Bay Springs, MS 39422

<https://hammerheadarmor.com/>

Highway Products Inc.

Truck Bodies & Caps



Oregon-based manufacturer of high-end aluminum work truck storage products. Pickup solutions include a mid-profile bed cover with side boxes (PICKUP PACK), service body alternative (UTILITY DECK), SPARTAN TRUCK CAP (new for 2024), and TRUCK SLIDES. All products are customizable and come with a lifetime warranty.

Shayne Hill

Chief Revenue Officer

shayne.hill@highwayproducts.com

541-601-8266

Brady Johnson

Sales Representative

brady.johnson@highwayproducts.com

541-621-2816

7905 Agate road, White city, OR 97503

www.highwayproducts.com

HopDrive

Vehicle Transport Svc, Vehicle Titling & Reg.



HopDrive is a short distance vehicle transport company. We provide complete transparency to every move, including dot on map tracking and ETA updates in real time. We offer a 24 - 48 SLA and have never missed a move.



Jen Pearson

Vice President

jen@hopdrive.com

678-850-1907



April Rain

CMO

april@digitalraininc.com

612-701-5016

1717 E Cary Street, Richmond, VA 23223-7024

www.hopdrive.com

Kingbee Vans

Specialty Rentals



Kingbee Vans was created as a solution to bridge the gaps in traditional fleet procurement, offering work-ready vans with multiple financing options delivered to customers in 48 states. No other company in the nation will deliver vans in 2–4 weeks that are equipped with shelving, ladder racks, partitions, and (optional) vehicle branding.



Chris Thomas

VP Sales

chris.thomas@kingbee-vans.com

801-891-4739



Cody Prows

Account Executive

cody.prows@kingbee-vans.com

801-547-7220



Max Knight

Account Executive

2272 S 5600 W, West Valley City, UT 84120

kingbee-vans.com

Lowen Color Graphics



Vehicle Graphics

You've seen our work. Our customers are some of the largest fleets and most recognized brands. For nearly 75 years, Lowen has made fleet graphics simple with design services, production, inventory management, an online customer portal, installation anywhere, anytime and a dedicated account team focused on precision. Discover more at www.lowencg.com.



Darren Keller

V.P. Account Strategy

darrenk@lowen.com

620-960-2177



Clayton McPheeters

Vice President Sales & Marketing

claytonm@lowen.com

620-960-8359

1111 Airport Rd., Hutchinson, KS 67501

www.lowencg.com

Mobile Installation Technologies

Installation Solutions



Mobile Installation Technologies ("MOBILE")

MOBILE is the largest mobile installation company in the US. To date "MOBILE" has completed more than 1.3 million installations in almost every transportation vertical in the US. "MOBILE" was established in 1998 with our 26 years of experience "MOBILE" has the ability and experience to handle any of your installation needs.



Pete Montgomery

Sr VP Project Management Service

Pete@mobileinstallusa.com

678-665-4608



Chris Allen

EVP Project Management Services

callen@mobileinstallusa.com

770-862-0700

571 Haverty Ct , Suite Y, Rockledge, FL 32955

WWW.Mobileinstallusa.com

Motive

Fleet Mgmt Software & Safety Technology



Motive empowers the people who run physical operations with tools to make their work safer, more productive, and more profitable. For the first time, safety, operations, and finance teams can manage their workers, vehicles, equipment, and fleet-related spend in a single system. Motive serves more than 120,000 customers from small businesses to Fortune 500 enterprises such as Halliburton, KONE, Komatsu, NBC Universal, and Maersk across a wide range of industries including transportation and logistics, construction, energy, field service, manufacturing, agriculture, food and beverage, retail, waste services, and the public sector.

**Alexander Lubov**Account Executive
alexander.lubov@gomotive.com**Dalton Segrue**

dalton.segrue@gomotive.com

55 Hawthorne, 4th Floor, San Francisco, CA 94105

Netradyne



Driver/Safety Training

Netradyne's intelligent AI video safety platform, Driver.i, analyzes 100% of the drive, for better safety insights and risk reduction. The most driver-friendly dash camera, it automatically recognizes drivers for their GREAT work and enables self-coaching and gamification. Fleets often see a 50% reduction in incidents and claims within year one.



Kristin Tedesco

Associate Director, Marketing
kristin.tedesco@netradyne.com
415-377-3947



Tom Brewer

Enterprise Sales Manager
tom.brewer@netradyne.com
615-840-2252



Jennifer Kent

Regional Sales Manager
jennifer.kent@netradyne.com
703-472-5109

9171 Towne Centre Drive, San Diego, CA 92122
www.netradyne.com

Pi-Lit

Amber and Warning Lighting



Located in Orange County, California, pi-lit® (Pi Variables, Inc.) is a technology company applying radio connected, IoT devices to improve roadway safety. Since 2013 our team has been developing, manufacturing, and supporting road safety products for the transportation and infrastructure industries. Core principles include U.S. made, attention to customer service, and an absolute commitment to stand behind our products.

David Delany

Director of Sales
david@pi-lit.com
(949)-379-8736

Brennen Mulvaney

National Sales Representative
brennen@pi-lit.com
949.335.9609

Daniel Selevan

Vice President
daniel@pi-lit.com
949.379.8739

3002 Dow Avenue, Suite 138, Tustin, CA 92780
www.pi-lit.com

PitPro Automation

Vehicle Maintenance Services, Upfitting



Automated Tire Change Equipment for Fleet Vehicles



Jeremy Conrad

CEO

jeremy@pitproautomation.com

415-237-1825

1960 Folsom Street, San Francisco, CA 94103

pitproautomation.com

PowerStop



Brakes

As a leading brake brand in the aftermarket for passenger vehicles since 1995, PowerStop® offers solutions for the class 4 through class 7 hydraulic brake vehicle market. PowerStop® Fleet Solutions is designed to solve the challenges fleet managers face by offering durable solutions to ensure low cost-per-mile and to also maximize vehicle uptime. This program covers most class 4 through class 7 applications, including Chevrolet, Ford, Freightliner, GMC, Hino, International, Isuzu, and RAM. PowerStop® Fleet Solutions also addresses the needs of police, municipalities, last mile and work trucks that keep North America moving.

Bruno Mijat

Director of Fleet Sales
bmijat@powerstop.com
+1 917-396-6071

6112 W. 73rd Street, Bedford Park, IL 60638
www.powerstop.com

Purple Wave Auction

Online Auctions



The easiest, most straightforward way to buy and sell heavy equipment. Purple Wave is an online auction marketplace that sells your equipment to the highest bidder. With an experienced staff, unmatched service and the largest community of registered bidders, you can be confident that when you work with us, you'll get the results you need.



Erik Holzhauer

Strategic Account Manager
erik.holzhauer@purplewave.com
(760) 331-3805

Robert Lara

Territory Sales Manager
robert.lara@purplewave.com
702-556-9711

Matt Merickel

District Sales Director
matthew.merickel@purplewave.com
951-897-8875

825 Levee Dr, Manhattan, KS 66502
PurpleWave.com

Ranger Design

Vehicle Maintenance Services, Upfitting



Explore the Future of Fleet Efficiency with Ranger Design! With over 36 years of industry expertise, we engineer solutions that are optimized for your needs. From our sturdy steel products, our light and strong Composite Aluminum Shelving to our innovative No-drill E-floor and Composite Safety Partition, Ranger Design is committed to you. Discover the power of our products and join us in shaping the future of sustainable fleet management.



Martin Lapointe

Director, Fleet Upfit Solutions
martin.lapointe@rangerdesign.com
514-212-5403



Michael Diaz

Business Development Manager
michael.diaz@rangerdesign.com
317-945-8766



Lisa Gieseler

Business Development Manager
lisa.gieseler@rangerdesign.com
302-518-2464

6377 DEAN PKWY, Rochester, NY 14519
rangerdesign.com

RealTruck



Truck Bodies & Caps

RealTruck and A.R.E. Accessories have been manufacturing truck caps and bed covers since 1969 and has become the leading manufacturer of fiberglass and aluminum truck bed caps & covers for fleet and consumer use. At its ISO 9001:2015 certified manufacturing facilities, RealTruck | A.R.E.'s skilled employees create the products that are sold through a network of independent authorized dealers and commercial partners. In addition to truck bed covers, RealTruck | A.R.E. offers a variety of cargo management solutions and accessories. For more information, visit www.4are.com.

RealTruck, Inc. is the premier vertically integrated truck, Jeep® and off-road parts and accessories company in North America, and is headquartered in Ann Arbor, Mich. with over 5,000 employees and 35 locations across North America. Fueled by its customer-first mindset, RealTruck, Inc. continuously designs, develops, manufactures and sells industry-defining products with more than 570 patents.



Jose Reyna

National Fleet Sales Director

jose.reyna@realtruck.com

661-510-9069



Scott Handley

National Fleet Sales Manager

scott.handley@realtruck.com

219-313-6400

5400 Data Ct, Ann Arbor, MI 48108

www.realtruck.com

REVIVER

Vehicle Electronics



Reviver is a technology company and Official Ford Accessory Partner on a mission to modernize the driving experience. As a developer of the world's first digital license plate, Reviver has transformed the license plate into a connected vehicle platform, enabling consumers and commercial businesses to digitize vehicle registration renewals and experience a growing set of personalization, convenience and safety features, all managed through a mobile or web app interface. Reviver digital license plates are currently legal for sale in Arizona and California. Ten additional states are in various stages of adoption.

Alex Dimitrijevic

Global & Commercial Business Development

alex@reviver.com

312-286-6300

James Curnel

Commercial Sales Executive

james.curnel@reviver.com

913-706-2112

4170 Douglas Blvd Ste 200, Granite Bay, CA 95746

www.reviver.com

Samlex America



Power Inverters, Onboard Power

Samlex America is a global manufacturer and supplier of quality power conversion solutions since 1991. We have more than three decades of experience providing outstanding customer service, expert tech support, and exceptional warranty coverage. Our reliability and efficiency combined with our safety-certified, high-value products have made us the go-to brand for leading Utility Fleets throughout North America and worldwide.



Cody Berg

Industry Manager

cody@samlexamerica.com

604-525-3836



Jason Eckert

Senior Sales Coordinator

jason@samlexamerica.com

604-525-3836

103-4268 Lozells Ave, Burnaby, V5A 0C6
samlexamerica.com

Social Mobile

Vehicle Electronics



Social Mobile provides enterprise mobility solutions tailored for the transportation industry, specializing in custom mobile devices for use cases like Electronic Logging Devices (ELDs). As a Google Android Enterprise Gold partner, we handle design, engineer, manufacture, and deployment, ensuring seamless mobility for top companies worldwide. Headquartered in Hollywood, Florida.



Joseph Edwards

Director of Strategic Partnerships

joseph@socialmobile.com

321-303-4548



Sam Zakhary

Chief Revenue Officer

sam.zakhary@socialmobile.com

2057 Coolidge Street, Hollywood, FL 33020

www.socialmobile.com

SoundOff Signal

Amber and Warning Lighting



Founded in 1992, SoundOff Signal began as a small motorcycle flasher manufacturer and evolved into a global provider of advanced lighting and safety solutions for emergency vehicles. With over 400 employees, many of whom are former first responders, SoundOff is committed to innovation, reliability, and trust, ensuring its products perform when needed most.



Steven Dewey

Director of Domestic Aftermarket Sales

sdewey@soundoffsignal.com

(616) 379-4339



Brent Walker

Director of Sales Operations

bwalker@soundoffsignal.com

(616) 214-2470

3900 Central Parkway, Hudsonville, MI 49426

www.soundoffsignal.com

Sterling Fleet Outfitters

Vehicle Maintenance Services, Upfitting



At Sterling Fleet Outfitters, we're dedicated to transforming your fleet into a well-oiled machine. As a trusted name in the industry, we provide customized solutions to fleet managers, optimizing efficiency and safety. For over 20 years, Sterling has provided commercial upfitting solutions that meet the highest standards. With a commitment to quality, innovation, and customer satisfaction, we're the go-to choice for fleet managers seeking excellence. Discover how we elevate your fleet's performance at www.sterlingfleetoutfitters.com.



Jamie MacDonald

Sales Manager

jaimie@sterlingfleetoutfitters.com

604-210-1706



Kevin Van Ravenstein

Sales Consultant

kevin@sterlingfleetoutfitters.com

604 210 1536

5425 Production Blvd, Surrey, BC V3S 8P6

<https://sterlingfleetoutfitters.com/>

Systainer Systems

Modular Vehicle Shelving and Accessories



With a core focus on safety and efficiency, Bott has specialized in modular vehicle storage for more than 90 years in Europe and dominated the market there. In 2022, Bott entered the US market, making its unique no-drill, crash-tested racking and accessories available for North American vans, expanding further into trailers and workshops in 2024.



Chris Devlin

CEO

chris.devlin@systainersystems.com

630-639-1640



Danny Hale

Business Development Manager

danny.hale@systainersystems.com

984-800-2450

400 N Enterprise Blvd, Lebanon, IN 46052

www.bottsmartvan.com

TecNiq, Inc.

Amber and Warning Lighting



TecNiq Inc. is an engineer owned and operated LED lighting manufacturer with a strong commitment to customer care. This commitment starts with the belief that we make a better lamp & provide a better value. We utilize only the highest quality LEDs and materials, a sophisticated material delivery planning system, and offer consummate customer service. Our goal is to not only exceed your product quality expectations, but also to ensure your customers are completely satisfied when their lighting performs flawlessly. We feel so strongly about our commitment to quality that we back every one of our products up with a no-nonsense Lifetime Warranty.

**Mike Clark**

National Key Account Manager

mikec@tecniqinc.com

269-491-0007

Rik Sabate

Business Development

riks@tecniqinc.com

269-370-1368

9100 E. Michigan Ave., Galesburg, MI 49053

www.tecniqinc.com

Vanair Manufacturing, Inc.

Mobile Power Solutions



A Lincoln Electric Company

Vanair® Manufacturing, a Lincoln Electric Company, offers the most comprehensive line of vehicle-mounted air compressors, generators, welders, hydraulics, Electrified Power Equipment®, chargers/boosters, and engine starters in the world. Through innovative design, training, and support, Vanair delivers Mobile Power Solutions® that enhance efficiency and productivity globally. Visit <https://vanair.com> for more information.

Michelle Mieras

Key Accounts Manager
michelle.mieras@vanair.com
574-248-2037

Jeff Steer

Director of Sales
jeff.steer@vanair.com
219-879-5100

John Dunn

National Sales Manager, Government/Utility
john.dunn@vanair.com
219-879-5100

10896 W 300 North, MICHIGAN CITY, IN 46360
<https://vanair.com/>

Velocitor Solutions

GPS Telematics



V-Track Fleet Management is cutting-edge technology that leverages AI and in-cab video to provide fleets with comprehensive safety solutions. V-Track offers mobile systems that capture real-time data and monitor driver behavior to identify potential risks and improve overall fleet safety. With its advanced capabilities, V-Track is committed to helping companies reduce costs, increase efficiency, and promote a culture of safety on the road. V-Track's fleet management system utilizes state-of-the-art AI technology and in-cab video to deliver unparalleled safety solutions for fleets. By tracking real-time data and monitoring driver behavior, V-Track enables companies to identify potential risks and improve overall fleet safety. V-Track is dedicated to helping businesses of all sizes reduce costs, increase efficiency, and promote a culture of safety on the road. The advanced mobile systems offered by V-Track provide fleets with the tools they need to stay ahead of the competition and ensure the safety of their drivers and cargo.



Rudy Nemeth

VP of Sales

rudy.nemeth@velocitor.com

704-363-8301



Reza Bagheri

Director of Business Development

reza.bagheri@velocitor.com

704-578-9733

851 Blairhill Road, Charlotte, NC 28217

www.velsol.com

Vernon Graphic Solutions

Vehicle Graphics



Vernon Graphic Solutions creates top-quality OEM and Fleet graphics with a focus on craftsmanship and customer care. We partner closely with our clients to bring their vision to life, ensuring every project is built to last. Our commitment to detail and reliability sets us apart, making us a trusted name in the industry.



Ian Gilworth

General Manager

iang@vernongraphicsolutions.com

660-342-3427

Jeff Eisbrener

OEM/Fleet Sales Manager

jeffe@vernoncompany.com

641-831-0396

2921 Industrial Drive, Unionville, MO 63565

<https://www.vernongraphicsolutions.com/>

Versalift

Aerial Equipment



Versalift is a leading manufacturer of mounted aerial lifts, bucket trucks, cable placers, digger derricks, and high access units.

Denny Nelson

Director of Sales - US & Canada

DennyNelson@Versalift.com

(254) 265-1702

7601 Imperial Drive, Waco, TX 76712

www.versalift.com

VMAC - Vehicle Mounted Air Compressors



Power Inverters, Onboard Power

VMAC is the global leader in mobile air compressor solutions for service vehicles, trusted by fleet managers for delivering powerful, lightweight, and durable systems. Our innovative compressors increase productivity while reducing downtime, fuel consumption, and maintenance costs. Backed by industry-leading lifetime limited warranties, VMAC is your partner in keeping fleets operating at peak efficiency. Learn more at vmacair.com.



Mike Pettigrew

Marketing Manager

mike_pettigrew@vmacair.com

250-713-7974



Jim Raymond

Sales Manager

jim_raymond@vmacair.com

587-336-5199



Chris Lamb

National Sales Representative

chris_lamb@vmacair.com

336-601-0314

1333 Kipp Road, Nanaimo, BC V9X 1R3

www.vmacair.com

Weather Guard

Truck Accessories



WEATHER GUARD® is an industry leader in truck and van equipment, including truck boxes, drawer units, shelving, cabinets, and racks for trucks, vans and utility vehicles. WEATHER GUARD® organizes trucks and vans for greater productivity and provides tools and valuables superior protection against break-ins and weather.

Jonathan Webster

Channel Marketing Manager

webstjd@wernerco.com

865-422-5246

Adam Miller

SVP / GM

adam.miller@prodrivenbrands.com

404-625-5610

Adam Miller

SVP / GM

adam.miller@prodrivenbrands.com

404-625-5610

555 Pierce Rd., Itasca, IL 60143

www.wernerco.com

THE

WORK FLEET

FORUM

The Event for People Who Run
Hard-Working Fleets

*See us next year
November 18-20, 2025
The Palms Resort, Las Vegas
Check WorkFleetForum.com for details*

(800) 746-9646
www.WorkFleetForum.com